Career Days - Team Member Sales

As a CD Team Member of Sales you get the chance to organize the Career Days week in March. Career Days is the biggest recruiting event at the University of Zurich and one of the main events that AIESEC Zurich provides. Many national and international companies are presenting themselves and their job opportunities offered to the students by being represented on the fair or holding workshops and presentations during the CD week.

Being part of the CD Sales team you will be working on the organization of this event and will have great opportunity to get in direct contact with companies. You will introduce and sell the products CD offers to the companies. This experience will contribute to your project management skills, gives you experience in the interaction with professionals. Your launching to the job market after your studies will be facilitated.

Are you ready to step into the business world? Join the CD team, build up your network and become part of the Career Days dream team!

Responsibilities:

• Build partnerships between companies and the Career Days Organization
• Sell CD products (stand at fair, workshops, presentations etc.) to companies
• Closely cooperate and constantly report to CD’s Organization Committee President (OCP)
• Be person of contact for companies

Ideal Background:

• Interests in project and account management
• Motivation, drive and available time resources
• Sales skills or readiness to learn
• High reliability and working morals
• Creativity, opened-mindedness and fun on challenging tasks

Opportunities:

• Business manners in contact with professionals
• Planning and Organizing Skills
• Team leading and management skills
• Promotion Event Management
• Networking opportunity with peers and stakeholders (companies, university etc.)