Molecular Biologist as Scientific Sales Representative

Our product GENEVESTIGATOR® is a cutting edge genomic tool for biological research. It combines the world’s largest curated gene expression database with innovative analysis tools, having applications in bio-pharmaceutical, biotech, cosmetics, nutrition and basic research.

We are looking for a dynamic person with a strong background in molecular biology to work as a scientific sales representative with a focus on spreading GENEVESTIGATOR on the world-wide market.

Main tasks and responsibilities

- Establish leads in pharma, biotech and nutrition companies, primarily in the US and UK
- Build relations with potential customers in the industry and understand their needs for genomic data, analysis tools and services
- Online and on-site product presentations, user training and company workshops
- Attend scientific conferences for networking, lead generation and customer relations

Requirements

- Degree in molecular biology or related area
- Good communication, presentation and negotiation skills
- Excellent command of English
- Willingness to travel regularly to the US and UK
- Interest in scientific data analysis

If you would like to work in a highly interdisciplinary team with a friendly, no-nonsense attitude, please send your application to:

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