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PROBLEM SPECIFICATION, STUDY RETRIEVAL AND CODING

MAER-Net Colloquium 2013

5 – 7 September 2013



Content

- 1. Problem Specification**
2. Study Retrieval
3. Coding

Strengths and Weaknesses

- 👍 More differentiated and sophisticated than qualitative “vote-counting”
- 👍 Hidden effects
- 👍 Large amount of information
- 👍 Moderator analysis

- 👎 Effort and expertise
- 👎 Social context
- 👎 Apples and oranges
- 👎 Study population

Problem Statement



- Needs to be straightforward and complete BUT, at this stage, not be highly detailed
- Guides
 - the selection of studies
 - the coding of information
 - the analysis of the resulting data
- Example: (Under which conditions)
Does pay-for-performance reduce work effort?

The positive research agenda

Gap spotting

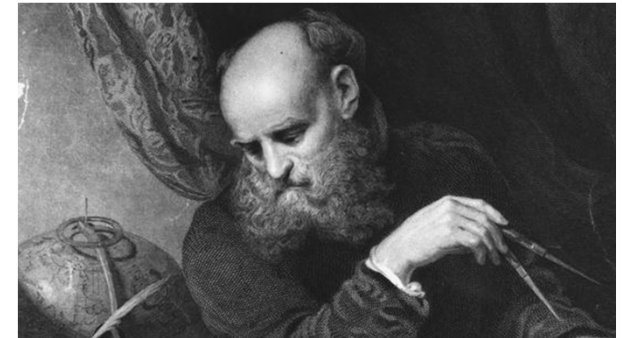


- Assumptions underlying existing literature remain unchallenged
 - “extend(ing) this literature”
 - to “address this gap in the literature”
 - to “fill this gap”
 - to point at themes that others “have not paid particular attention to”
 - or to “call for more empirical research”
- *under-problematize* existing literature
- incremental, footnote-on-footnote research
- reinforces already influential theories

Alvesson, Sandberg (2010)

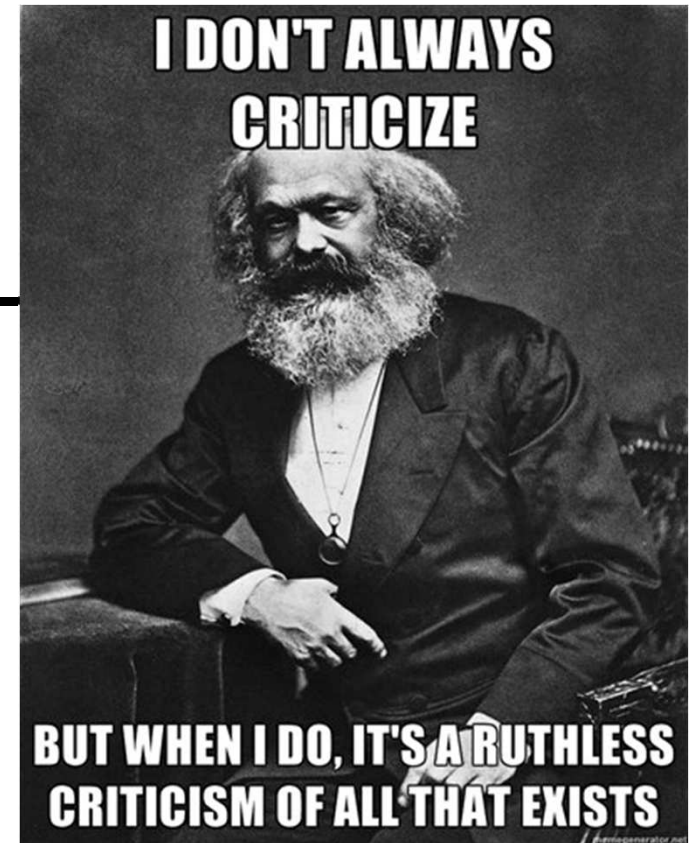
That's Interesting!

- How do theories which are generally considered interesting differ from theories which are generally considered uninteresting?
- Interesting theories are those which *deny* certain assumptions of their audience, while non-interesting theories are those which *affirm* certain assumptions of their audience.
- ! Attack on the taken-for-granted world of their audience.
- ! A theorist is considered great, not because his theories are true, but because they are *interesting*.



The Index of the Interesting

- What seems to be ...
 - disorganized is organized
 - individual is holistic
 - local is general
 - ineffectively is effectively
 - bad is good
 - unrelated is correlated
 - exist together cannot exist together
 - heterogeneous is composed of a single element
 - stable/unchanging is unstable/changing
 - a positive co-variation is a negative co-variation
 - similar is opposite
 - independent is dependent



Examples for Abstraction

- a.* What seems to be an individual phenomenon is in reality a holistic phenomenon.

EXAMPLE: Emile Durkheim's assertion in *Suicide* that suicide, which was considered at the time he wrote to be a behaviour characteristic of an individual, is in fact (more crucially) a process characteristic of a society.



- b.* What seems to be a holistic phenomenon is in reality an individual phenomenon.

EXAMPLE: Sigmund Freud's assertion in 'Thoughts for the Times on War and Death' that war, which was considered at the time he wrote to be a social phenomenon, is in fact (more crucially) a psychological phenomenon.



The negative research agenda

Over-problematization

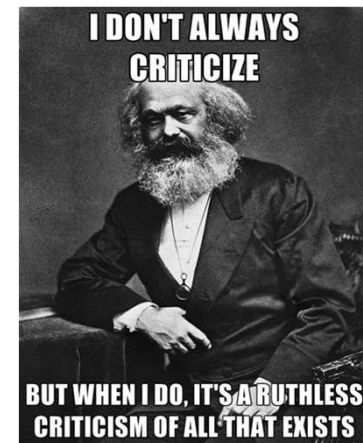
- highlights what is ‘wrong’ with existing knowledge
 - Social constructionism
 - Postmodernism
 - Feminism
 - Critical theory
- *over-problematizes* existing literature
- disrupts, rather than builds upon, and extends an established body of literature



Alvesson, Sandberg (2010)

Principles for identifying and challenging assumptions

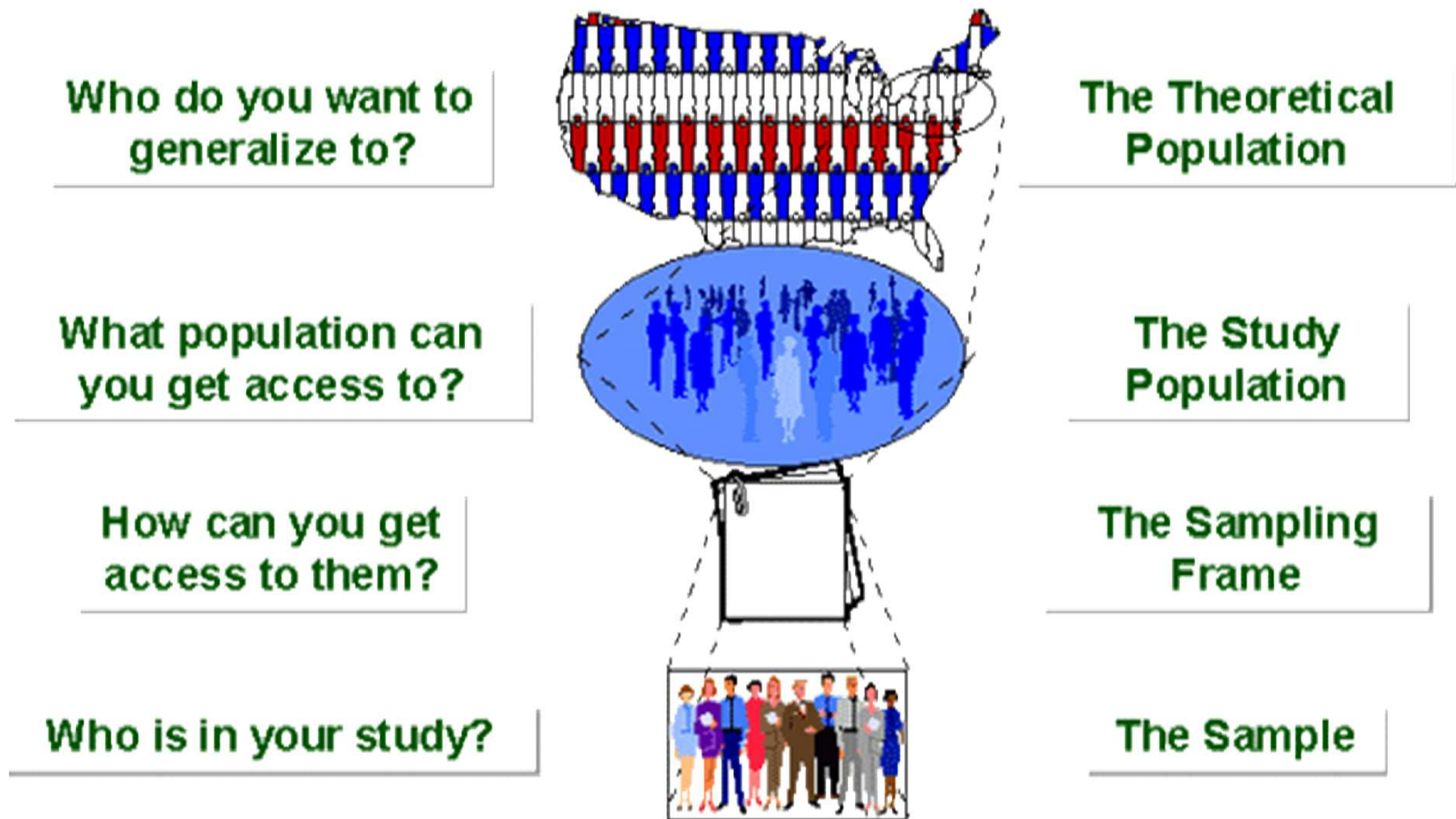
- Evaluate you own work.
 - That's obvious!
 - It's absurd!
 - That's interesting!



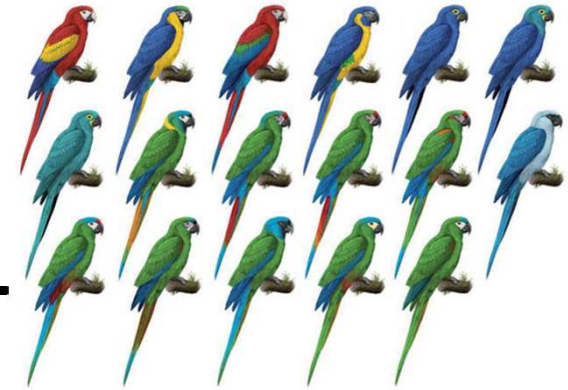
Content

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- 2. Study Retrieval**
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Identification of the Study Population



Predefinition of Study Eligibility Criteria



- Distinguishing features, e.g. topic, constructs
- Research respondents, e.g. SMEs, adults
- Key variables, e.g. control variables
- Research method, e.g. experimental design, survey
- Cultural and linguistic range, e.g. countries, only English reports
- Time frame, e.g. only recent studies
- Publication type, e.g. articles, books, dissertations, technical reports, unpublished manuscripts, conference presentations

Identification of Studies



- More! than one computerized bibliographic database (Web of Science, SSRN, Google Scholar, Research Gate)
 1. Effective keyword search
 2. Review articles
 3. Backward- and forward citation analyses
 4. Manual search of relevant publication outlets
 5. Experts
- Retrieve everything feasible; any omissions may create a selection bias!

Recording of identified Studies



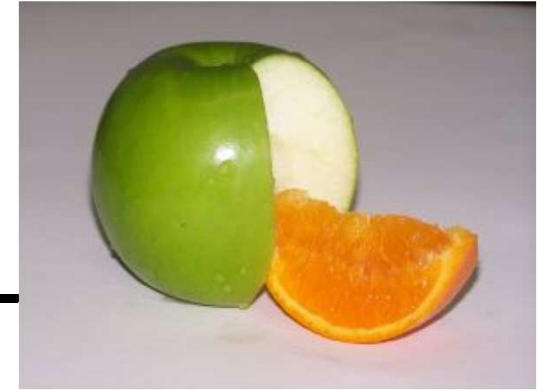
- Identification numbers
- Bibliography
- Abstract
- Publication type
- Availability (ordered from...),
- Eligibility (dropped, abandoned...)

Study selection according to methodological criteria?



- Methodological quality exists in the eye of the beholder
 - Research findings are not robust to methodological differences among studies
 - Few schemes for assessing methodological quality
- Full representation of available research on a topic

Study selection according to form of research findings?



- Bivariate correlations
- Measurement research (reliability)
- Std. vs. unstd. regression coefficients
- Proportion of observations
- Pre-Post contrasts
- Group contrast , mean differences

⚠ You can mix different forms but the same effect size statistics should be used for analyzing all the findings in a given meta-analysis and you have to control for the form of research in the meta-regressions

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Developing a Coding Protocol

- Study descriptors (x)
 - Study-level: time, sample and source descriptors, method, theory, researcher etc.
 - Sub-effect-level: measurements, type of statistical test, control variables, construct reliability, missing data etc.
- Effect sizes (y)
 - Std. size of the effect
 - Sample size
 - T-statistic

Example of a Data Base

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Example of Study Coding

Publication Year

- 1975-1995
- 1996-2010

Journal Impact Factor

- Low Impact Factor (<.60)
- High Impact Factor (>.61)

Working Paper

- Published in a Journal
- Working Paper

Underlying Theory

- No Theory
- Social Science Theory
- Finance/ Economic Theory

H0 hypothesis

- No
- Yes

CSP-CFP Pros and Cons Discussion

- no discussion, only pro discussion
- balanced discussion

Industry-fixed effects

- No
- Yes

Firm-fixed effects

- No
- Yes

Time-lagged-effects

- No
- Yes

Kind of Analysis

- Regression
- *T*-test, mean comparison
- Correlation

CSP Measure (CSP ranking)

- SRI vs. Non-SRI Portfolio/Funds
- Crime/recall/incidents
- Cash giving/contributions
- Social disclosure
- CSP regulations/principles

CFP Measure: Accounting based

- Event based
- Market based

Analyzed Time Period

- 1960–69
- 1970–79
- 1980–89
- 1990–99
- 2000–09

Number of year analyzed

Important Aspects of Coding Protocols

- Use theoretical consideration to decide which variable should be included and which not
- Use close-ended items (open-ended only if categories for variables cannot predetermined)
- Cluster items that deal with similar topics
- Include not too many variables (time!)
- Include only variables which are available among all studies
- Develop coder guidelines, i.e. full definition of each item and coding of ambiguous, unusual, or borderline cases

Training of Coders

- Must understand the coding protocol
- Must have knowledge and skills to read and interpret research
- Must understand complex statistical reporting
- Mostly at least Master student!

Tip: Do the coding on your own and involve a master student for reliability checks

Reliability Checks

- Internal validity
 - Consistency of a single coder: Draw a subsample of 20 or more studies and code it again (time lag!)
 - Consistency of different coders: Compare the coding of two independent coders for a subsample of 20 or more studies
 - You may include a confident scale for difficult items
- External validity
 - Include missing data studies and analyze them separately for systematic differences
 - Differentiate between „missing“ and „not applicable“